

The ALBA angle

News and views for Alba Power customers



Alba Power at-a-glance updates:

- ▼ 2008 yet another record year of consistent growth at Alba Power
- ▲ Major extension planned in 2009 for Aberdeen facilities



- ▼ The first-timers: 100% first-time pass rate in 12 months at our engine test facilities (over 20 units)
- ▲ New faces 1 : Sales Manager Mike Johnston joins the Alba Power team
- ▼ New faces 2 : Operations Manager Neil McKenzie oversees facilities expansion

Taking the balanced view

"We are living and working in tough times of tremendous change, where entire industries are having to adapt to new pressures and challenges.

But all these uncertainties really underline the growing importance of businesses like Alba Power which are totally based on – and committed to – customer service.

Alba Power was specifically set up to offer gas turbine owners a more responsive and more cost-effective alternative to traditional support, overhaul and maintenance services.

2008 was yet another record year for us, which underlines just how highly our customers value our commitment to service. Our whole team works hard all the time to keep raising the bar in turbine service standards in dozens of different ways.

Of prime importance are things like answering every single phone call and offering 24-hour support



that really means what it says; different approaches, like optimising the recycling of overhauled turbine components; and always looking to go that extra mile (or kilometre) for our customers.

Whether you speak to Terry Alderton, myself, Grahame Martin, new sales manager Mike Johnston, or any of the rest of the team, you'll get a friendly, expert response based on getting you back to operational status as soon and as smoothly as possible."

Campbell Archibald
Sales Director



Checking out current stocks of engines for lease, exchange or sale. Please call for an up-to-date stock list

ALBA X POWER

Alba Power Ltd
Mill of Monquich
Netherley
Aberdeenshire
Scotland, UK
AB39 3QR

T: +44(0)1569 730088
F: +44(0)1569 730099
E: sales@albapower.co.uk
W: www.albapower.com



The ALBA angle

News and views for Alba Power customers



New sales manager appointed in Aberdeen

In early 2009, Alba Power was pleased to welcome Mike Johnston to its sales team, joining sales director Campbell Archibald and regional sales manager Grahame Martin.

Mike was previously a field service engineer and latterly a maintenance contract manager in the North Sea gas turbine sector, and brings a number of years' solid industry experience with him.



His first impressions of the Alba set-up have been extremely illuminating... "The first thing that surprised me was undoubtedly the size and range of the stocks of spare parts and engines – it's so much bigger than any stock-holding I've ever seen before," he admits.

Unique source of parts

"In my short time here, I've met blue-chip customers up in Aberdeen on works visits who are not only impressed at the general levels of stocks we carry but also astounded that we hold parts that they cannot source anywhere else.

"Only a privately-owned company which was really serious about investing for the future could afford to hold stocks like this – larger corporations just wouldn't be allowed to hold that size of stockholding sitting on their books!"

"And the other thing that I've noticed is the commitment and sheer dedication of the team here. These are really good people to work with - their attitude is spot-on, and I'm greatly enjoying working with them."

The future is bright



Alba Power 's existing main workshop complex - to be doubled in size during 2009

Alba Power has announced plans to construct a new, custom-built gas turbine workshop and stores facility adjacent to the current main complex at Netherley, near Aberdeen.

The new building, due to come into service in 2009, will effectively double the current works capacity following several years of consistent growth.

"Our 14-acre (56,000 sq.m) site here was designed to accommodate future expansion, and it allows us to double our facilities with no disruption to service," said operations manager Neil McKenzie.

"The new 2,000 sq.m building will house additional pristine strip and build bays, horizontal and vertical balance machines, comprehensive tooling, clean lines and inspection areas, as well as an extensive spares storage area."

"This additional capacity will greatly enhance our throughput of overhauled gas turbines, as well as helping to house our three-million stock lines of gas turbine spares and components more efficiently."

Neil (below) is a highly experienced gas turbine production manager with over 15 years' OEM experience, specialising in Avon, Olympus and RB211 engines.

He joined Alba Power in late 2006 as production manager and moved up to the new post of operations manager early in 2009.



Neil McKenzie:
appointed
operations
manager in
early 2009



Alba Power Ltd
Mill of Monquich
Netherley
Aberdeenshire
Scotland, UK
AB39 3QR

T: +44(0)1569 730088
F: +44(0)1569 730099
E: sales@albapower.co.uk
W: www.albapower.com

